DESIGNATIONS BROCHURE 2022

Training that Gets Noticed & Grows Careers

40+ ONLINE COURSES. 15 PROFESSIONAL DESIGNATIONS. ONE TRUSTED AUTHORITY ON HEALTH INSURANCE.

AHIP.ORG/Courses


ENROLLMENT ALWAYS OPEN ONLINE AND MOBILE FRIENDLY TECH SUPPORT BY PHONE & EMAIL
Impressive Career Credentials Start Here

AHIP offers 15 professional designation programs that suit your career goals, schedule, and budget. See which path works for you.

When you enroll, you'll get guidance on your next steps. Easily track your progress along the path. Earn designations by completing between one and five online courses.

PAHM® Professional, Academy for Healthcare Management

FAHM® Fellow, Academy for Healthcare Management

Master the ins-and-outs of insurance industry need-to-knows. Earn your PAHM® designation with AHM250. Then, build from there! Take your career to the next level by earning the FAHM® designation. To earn this impressive professional credential, complete these five courses:

- Healthcare Management: An Introduction (AHM250)  
  $220 AHIP Member / $280 Non-member

- Governance, Legal Issues, Medicare and Medicaid (AHM510)  
  $220 AHIP Member / $280 Non-member

- Health Plan Finance and Risk Management (AHM520)  
  $220 AHIP Member / $280 Non-member

- Network Management (AHM530)  
  $220 AHIP Member / $280 Non-member

- Medical Management (AHM540)  
  $220 AHIP Member / $280 Non-member

HCSA Healthcare Customer Service Associate

As consumers continue to become more engaged in health care, this designation is an ideal path to sharpen your problem-solving skills and deliver value to your customers. Start with these required courses and add one elective:

- Customer Service Strategies for the Health Care Environment  
  $205 AHIP Member / $250 Non-member

- Fundamentals of Health Insurance, Part A (Basics of Health Insurance)  
  $175 AHIP Member / $225 Non-member

- Fundamentals of Health Insurance, Part B (Basics of Company Operations)  
  $175 AHIP Member / $225 Non-member

- Plus one elective

Affordable courses that are reasonably priced. For even greater ROI, ask about group/bulk discounts.
Increase your understanding of the risks and costs associated with disability insurance (DI), and how DI fits into retirement, estate, and long-term care planning. First, earn the DIA designation when you complete three core courses. Then, build on what you’ve learned! Earn the DIF designation by adding two electives.

- **Disability, Part I (Primer)**
  $205 AHIP Member / $265 Non-member

- **Disability, Part II (Advanced Issues)**
  $205 AHIP Member / $265 Non-member

- **Disability, Part III (Group and Worksite Issues)**
  $205 AHIP Member / $265 Non-member

- **Plus two electives**

**LTCP Long-Term Care Professional**

Enhance your professional expertise in long-term care (LTC)—including ways to finance LTC products, claims, and administration—through four courses.

- **Long-Term Care, Part I (Needs and Options)**
  $205 AHIP Member / $265 Non-member

- **Long-Term Care, Part II (Financing)**
  $205 AHIP Member / $265 Non-member

- **Long-Term Care, Part III (The Product)**
  $205 AHIP Member / $265 Non-member

- **Long-Term Care, Part IV (Administration and Claims)**
  $205 AHIP Member / $265 Non-member

Or earn the LTCP with our comprehensive combined course.

- **Long-Term Care Professional (LTCP)—Combined Course**
  $595 AHIP Member / $775 Non-member

**Healthcare Management: An Introduction (AHM250)**

Get up to speed on the basic concepts of our fast-changing industry and the timely topics that matter most to help you better serve your members. Earn your PAHM® designation upon completion.

$220 AHIP Member / $280 Non-member

**Medicare Primer**

Better-serve your age 65+ members. This new course covers all the basics you need to know: how Medicare is structured, Parts A-D, eligibility requirements, where private insurance fits in, Medicaid’s role, and more.

$110 AHIP Member / $150 Non-member

**Medicaid Primer**

Gain a deeper understanding of Medicaid eligibility, funding, managed care, waivers, and more. It’s everything you need to know to master Medicaid basics.

$120 AHIP Member / $160 Non-member

**Health Savings Account (HSA) Expert Certificate**

A detailed overview of the HSA planning, administration, best practices, and more. Upon completion of this online course, you’ll earn your HSA Expert Certificate.*

$795 AHIP Member / $1,095 Non-member

* 3-year (renewal required) HSA Expert Certification
Meet CMS Training Requirements for Agents And Brokers

- Medicare + Fraud, Waste, and Abuse training
  Available in English and Spanish
  $175 AHIP Member / $175 Non-member

- Continuing Education (CE) credits
  Credit hours per course and fees vary by state

Looking For The Basics?

Start with courses that focus on how health insurance works, core products, and more. Then, build on that foundation with courses that offer even deeper knowledge.

- Health Insurance 101: An Orientation
  $90 AHIP Member / $110 Non-member

- Fundamentals of Health Insurance, Part A
  (Basics of Health Insurance)
  $175 AHIP Member / $225 Non-member

- Fundamentals of Health Insurance, Part B
  (Basics of Company Operations)
  $175 AHIP Member / $225 Non-member

- Health Insurance Advanced Studies, Part A
  $205 AHIP Member / $265 Non-member

- Supplemental Health Insurance
  $160 AHIP Member / $210 Non-member

- HCAFA Health Care Anti-Fraud Associate
  Develop the expertise to assess and mitigate the impact of fraud. When you earn this designation, you'll signify your mastery of detection, investigation, and prevention methods. In addition to two required courses, choose one elective from a series of on-demand fraud webinars that fit best with your career path.

  - Fraud, Part I (Introduction)
    $205 AHIP Member / $250 Non-member

  - Fraud, Part II (Key Products)
    $205 AHIP Member / $250 Non-member

  - Plus one webinar

- HIA Health Insurance Associate
  Master the industry's overarching administration and management principles, as well as in-depth details of policy issue and renewal, government regulation, and fraud. It's a great launch into the basics of health insurance and beyond.

  - Fundamentals of Health Insurance, Part A
    (Basics of Health Insurance)
    $175 AHIP Member / $225 Non-member

  - Fundamentals of Health Insurance, Part B
    (Basics of Company Operations)
    $175 AHIP Member / $225 Non-member

  - Health Insurance Advanced Studies, Part A
    $205 AHIP Member / $265 Non-member

  - Supplemental Health Insurance
    $160 AHIP Member / $210 Non-member

  - Plus two electives
When It Comes To Health Insurance Education, AHIP Has You Covered

**PHIAS® Professional, Health Insurance Advanced Studies**

Tackle the fundamentals of health insurance and learn how various topics work together in our evolving health care system.

- **Health Insurance Advanced Studies, Part A**  
  $205 AHIP Member / $265 Non-member

**FHIAS® Fellow, Health Insurance Advanced Studies**

Expanding on the PHIAS® designation, delve more deeply into the health care system’s building blocks and products such as Medicare, disability, long-term care, dental, and more.

- **Health Insurance Advanced Studies, Part A**  
  $205 AHIP Member / $265 Non-member
- **Health Insurance Advanced Studies, Part B**  
  $205 AHIP Member / $265 Non-member
- **Plus one elective**

**MHP Managed Healthcare Professional**

Gain an understanding of the unique trends, policies, and processes that shape health care, including managed care plan structures, operations, and administration.

- **Fundamentals of Health Insurance, Part A**  
  (Basics of Health Insurance)  
  $175 AHIP Member / $225 Non-member
- **Fundamentals of Health Insurance, Part B**  
  (Basics of Company Operations)  
  $175 AHIP Member / $225 Non-member
- **Healthcare Management: An Introduction (AHM250)**  
  $220 AHIP Member / $280 Non-member
- **Plus one elective**

For full designation and course descriptions, visit [AHIP.ORG/Courses](http://AHIP.ORG/Courses)
Stay abreast of trends focused on delivering even greater value to consumers. The HCP® designation demonstrates your expertise in ensuring that your organization meets rules and regulations, as well as how to establish a solid compliance program.

- **Accountable Care Organizations (ACOs)**
  - $120 AHIP Member / $160 Non-member

- **Health Insurance Exchanges and the Affordable Care Act (ACA)**
  - $120 AHIP Member / $160 Non-member

- **Medicare Primer**
  - $110 AHIP Member / $150 Non-member

- **Understanding Private Accountable Care Organizations**
  - $120 AHIP Member / $160 Non-member

**Dental Benefits Associate**

Earn your DBA designation and demonstrate your expertise in plan design and coverage, plan management, and the impact of fraud and legal requirements.

- **Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans**
  - $220 AHIP Member / $280 Non-member

- **Dental Benefits, Part B: A Closer Look at Plan Types and Management**
  - $220 AHIP Member / $280 Non-member

- **Fraud, Part I (Introduction)**
  - $205 AHIP Member / $250 Non-member

- **Health Insurance Advanced Studies, Part A**
  - $205 AHIP Member / $265 Non-member

**Information Technology Professional**

As health care continues to rely more and more on new technologies, infuse your tech skills with health insurance-specific insights and gain a career edge.

- **Health Insurance 101: An Orientation**
  - $90 AHIP Member / $110 Non-member

- **ICD-10 and 5010 Mandate—A Technology View**
  - $205 AHIP Member / $265 Non-member

- **Overview of Payer IT, Part A**
  - $205 AHIP Member / $265 Non-member

- **Overview of Payer IT, Part B**
  - $205 AHIP Member / $265 Non-member

**Show That You’re Serious About Success**
Training That Gives You Real Credentials

<table>
<thead>
<tr>
<th>DESIGNATIONS</th>
<th>AHIP MEMBER PRICE†</th>
<th>NON-MEMBER PRICE†</th>
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<tbody>
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<td>Accountable Care Organizations (ACOs)</td>
<td>$120</td>
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<td>Medicare + Fraud, Waste, and Abuse training—Available in English and Spanish</td>
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<tr>
<td>Supplemental Social Security, Disability Income</td>
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<td>Understanding Private Accountable Care Organizations</td>
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- Pricing subject to change
- 3-year renewal required HSA Expert Certification

** AVAILABLE DESIGNATIONS **

- **ITP** = Information Technology Professional
- **HCP** = Healthcare Compliance Professional
- **PHIAS** = Professional, Health Insurance Advanced Studies
- **HIA** = Fellow, Health Insurance Advanced Studies
- **PAHMP** = Professional, Academy for Healthcare Management
- **FAHMP** = Fellow, Academy for Healthcare Management
- **DIA** = Disability Income Associate
- **DIF** = Disability Income Fellow
- **LTCP** = Long-Term Care Professional
- **HCAFA** = Health Care Anti-Fraud Associate
- **HCSA** = Healthcare Customer Service Associate
- **MHP** = Managed Healthcare Professional
- **DBA** = Dental Benefits Associate

Register for these courses and more at AHIP.ORG/InsuranceEducation. For details about courses approved for Continuing Education (CE) credits, please visit AHIP.ORG/CECredits.
Training that Gets Noticed & Grows Careers

AHIP Conferences

Complement your online coursework with AHIP’s conferences. Throughout the year, AHIP brings together industry experts, C-level executives, policymakers, academics, thought leaders, and disrupters to discuss challenges and opportunities facing the nation’s health care system. Visit AHIP.ORG/Conferences to learn more about upcoming AHIP conferences.

Take Your Career — and Expertise — to the Next Level

With 40+ online courses, 15 professional designations, webinars, and other educational resources available, pick the path that fits your goals, your schedule, and your budget. See inside for descriptions and details.

Your Company’s AHIP Member Benefits Extend to You

Is your company an AHIP health insurance provider member? If yes, then as an employee, you’re a member, too. You can enjoy a long list of member benefits that can help you do better at your job and achieve your professional development goals. These benefits include:

• Access to member-only content at AHIP.ORG
• Complimentary member newsletters
• Discounts on AHIP online courses
• Conference discounts

Email MembershipFrontline@ahip.org to check on your membership status.

Enroll today and get ready to learn, achieve, and succeed.
Visit AHIP.ORG/Courses, call 866-234-6909 or email Support@ahipinsuranceeducation.org

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