AHIP
Guiding Greater Health

COURSES BROCHURE 2026

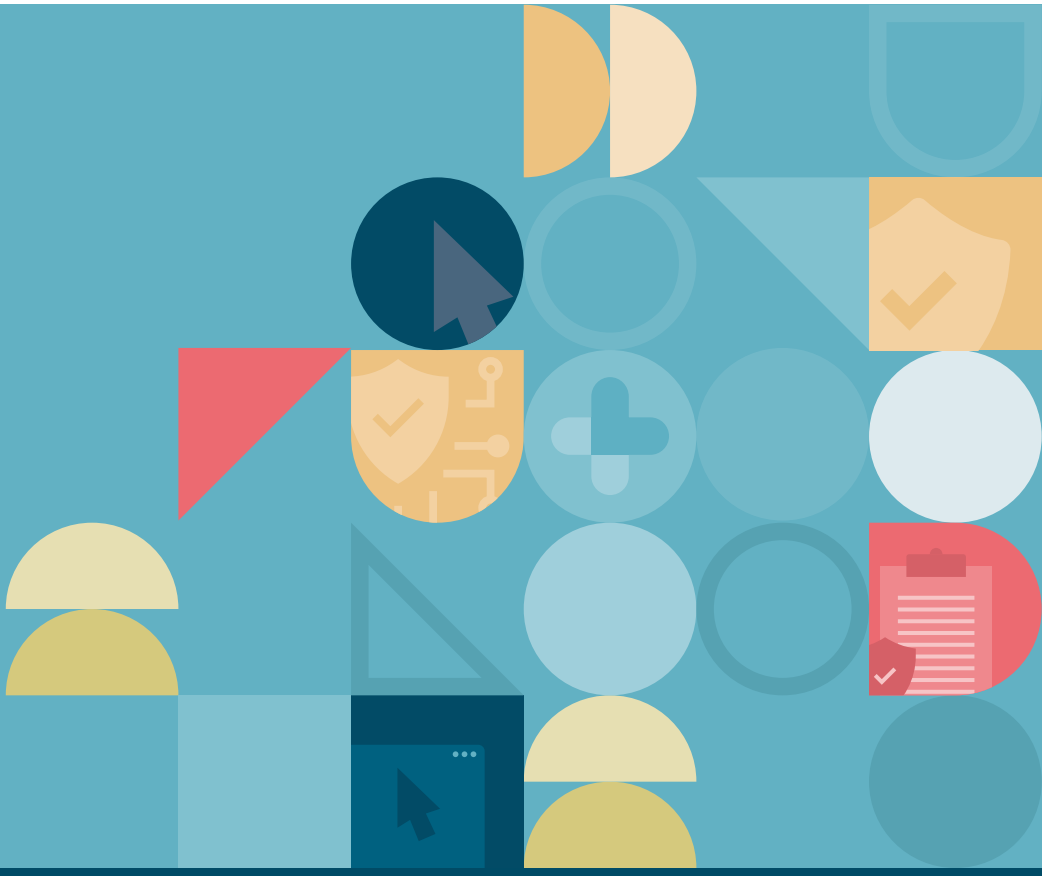
Modern Training For Today's Professionals

25+ ONLINE COURSES.
14 PROFESSIONAL DESIGNATIONS.
ONE TRUSTED AUTHORITY ON HEALTH INSURANCE.

AHIP.org/Courses

Learn. Achieve. Succeed.

- Enrollment always open
- Online and mobile friendly
- Support by phone and email



/AHIP @ahipcoverage AHIP, AHIP Education Group

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Dive In

AHIP's flexible and manageable approach to professional training makes it easier to take your career to the next level. So jump right in! Choose from 25+ online courses, and 14 professional designations.

Impressive Career Credentials Start Here

Enrolling in AHIP's education programs allows you to grow your expertise and demonstrate your commitment to the industry. Start by enrolling—at no added cost*—in a targeted designation program. It's the first step to earning a career-enhancing credential.

Earn your PAHM® with Healthcare Management: An Introduction (AHM250)

PAHM® Providing a comprehensive overview, this online course will get you up to speed on the basic concepts of health care management and its organizational structures. Learn about operational areas of health insurance providers as well as the legislative, regulatory, and ethical issues that impact our industry. Successful completion of this course is the sole requirement to earn your **Professional, Academy for Healthcare Management (PAHM®)** designation.

Work towards your FAHM®

FAHM® Master the formation, types, and structure of health care management organizations and gain a deep understanding of their role in government programs. With a **Fellow, Academy for Healthcare Management (FAHM®)** designation, you'll demonstrate your understanding of the overall purpose and direction of health care management, the impact of fraud and abuse, and the role of public policy.

To earn your FAHM®, complete the following online courses:

- *Healthcare Management: An Introduction (AHM250)*
- *Governance, Legal Issues, Medicare and Medicaid (AHM510)*
- *Health Plan Finance and Risk Management (AHM520)*
- *Network Management (AHM530)*
- *Medical Management (AHM540)*

Visit **AHIP.org/AHM** for more details and to enroll.

Build a strong foundation with these intro courses

These online courses offer practical overviews that can enhance your skills and help you prepare for new challenges. This course is an ideal introduction to health insurance basics.

- *Health Insurance 101: An Orientation*

Master health insurance concepts, terminology, and products as you develop working knowledge of the business and operations side.

- *Fundamentals of Health Insurance, Part A (Basics of Health Insurance)*
- *Fundamentals of Health Insurance, Part B (Basics of Company Operations)*

"Overall, it's excellent and very convenient."

Health Insurance Provider Employee

* There is no cost to enroll in a designation program. By enrolling, you'll be guided through the steps to earn a designation. However, there is a fee for each required course. The cost for each course varies. Please refer to chart inside.

Prove Your Worth

Show your organization that you're committed to excellence and serious about success by becoming well-versed in specialized areas.

Featured Courses

The insurance education experts at AHIP have more ways to help you learn, achieve, and succeed, starting with these online courses:

Health Insurance 101: An Orientation

Whether you're new to health care, ready for a refresh, or eager to fill some gaps in your knowledge, AHIP's Health Insurance 101: An Orientation provides the information you need to do your job even better. Created by industry experts, this foundational course provides a comprehensive overview of how health insurance works as well as industry trends and changes that should be on your radar.

90% of students say they'd recommend an AHIP online course.**

Fundamentals of Health Insurance, Part A (Basics of Health Insurance)

Health care spending represents about 18% of our nation's economy…and growing. With so much at stake, it's essential to understand the role health insurance providers play in making health care better and more affordable. AHIP's Fundamentals of Health Insurance, Part A (Basics of Health Insurance) online course takes a comprehensive look at our industry's business environment.

Health Care Management: An Introduction (AHM250)

The principles behind health care management and health insurance operations are valuable tools for making care better, efficient, and affordable. AHIP's Healthcare Management: An Introduction (AHM250) online course will grow your understanding of the managerial/operational tactics transforming our industry as well as their impact on legislation, the regulatory environment, and ethical issues.

Disability, Part I (Primer)

Many consumers underestimate—or are unaware of—the need for disability income insurance (DI). Even those who have some coverage can be unaware of gaps that could undermine their financial health. Disability, Part I (Primer) provides the information you need to introduce your members and clients to the benefits of DI coverage and how it fits in with their overall financial planning.

Medicare + Fraud, Waste, and Abuse

Don't just meet CMS requirements — build the knowledge and confidence to support your clients year-round. AHIP's Medicare + Fraud, Waste, and Abuse (MFWA) training delivers trusted, up-to-date insights that keep you competitive and compliant.

"The material is an excellent value."

Health Insurance Provider Employee

** Source: AHIP Insurance Education Customer Satisfaction Survey

Raise Your Status

Many students find that their hard work pays off fast. That's because they can apply what they learn on the job and bring more value to their organizations. When that happens, people notice!

Understand All The Methods of Detecting Fraud

HCAFA Develop the expertise to detect and mitigate the impact of fraud when you enroll in the **Health Care Anti-Fraud Associate (HCAFA)** designation program.

When you earn the HCAFA designation, you'll showcase your mastery of fraud detection, investigation, and prevention methods. Take these two online courses and one elective from a series of on-demand webinars.

- *Fraud, Part I (Introduction)*
- *Fraud, Part I (Key Products)*

Visit **AHIP.org/Anti-Fraud** for more details and to enroll.

Master Disability Insurance with Ease

DIA & **DIF** Learn how disability insurance fits into retirement, estate, and long-term care planning as well as the risks and costs. Start by earning your **Disability Income Associate (DIA)** designation. Then, build on what you've learned by taking two electives to earn your **Disability Income Fellow (DIF)** designation.

DIA required courses

- *Disability, Part I (Primer)*
- *Disability, Part II (Advanced Issues)*
- *Disability, Part II (Group and Worksite Issues)*

DIF electives

- *Long-Term Care, Part II (Financing)*
- *Long-Term Care Protessional (LTCP)-Combined Course*
- *Health Insurance Advanced Studies, Part A*

Visit **AHIP.org/Disability** for more details and to enroll.

Three Paths to Your LTCP

Demonstrate your specialized knowledge with the Long-Term Care Professional (LTCP) designation

LTCP When you complete this designation program, not only will you have an industry-recognized designation to add to your business card, you'll also be well versed in:

- Identifying the need for long-term care (LTC)
- Marketing LTC products
- Financing LTC, plus the advantages and disadvantages of various options, and more

1. Single-course path
   Long-Term Care Protessional (LTCP)-Combined Course is one online course covering the same information as Long-Term Care, Parts I-IV with a single exam at the end.
2. Four-course path
   Information is presented in four online courses—*Long-Term Care, Parts I-IV*—with an exam at the end of each.
3. Customized team training
   Does your entire team need to master LTC? Contact our experts at **TrainingSolutions@ahip.org**. We can create a custom blend of courses, test prep classes, and group sessions that makes the most sense for your organization and budget.

Visit **AHIP.org/LTC** for more details and to enroll.

"The course offered way more than I expected."

Health Insurance Provider Employee

Training That Gives You Real Credentials

	AHIP MEMBER PRICE†	NON-MEMBER PRICE†	DESIGNATIONS													
			ITP	PHIAS®	FHIAS®	HIA®	PAHM®	FAHM®	DIA	DHP	DIF	LTCP	HCAFA	HCSA	MHP	DBA
Customer Service Strategies for the Health Care Environment	$205	$250												REQ		
Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans	$220	$280													EL1	REQ
Dental Benefits, Part B: A Closer Look at Plan Types and Management	$220	$280														REQ
Disability, Part I (Primer)	$205	$265				EL2			REQ	REQ	REQ			EL1		
Disability, Part II (Advanced Issues)	$205	$265				EL2			REQ	REQ	REQ					
Disability, Part III (Group and Worksite Issues)	$205	$265				EL2			REQ	REQ	REQ					
Fraud, Part I (Introduction)	$205	$250				EL2							REQ	EL1	EL1	REQ
Fraud, Part II (Key Products)	$205	$250											REQ			
Fundamentals of Health Insurance, Part A (Basics of Health Insurance)	$175	$225				REQ				REQ				REQ	REQ	
Fundamentals of Health Insurance, Part B (Basics of Company Operations)	$175	$225				REQ				REQ				REQ	REQ	
Governance, Legal Issues, Medicare and Medicaid (AHM510)	$220	$280						REQ								
Health Insurance 101: An Orientation	$90	$110	REQ													
Health Insurance Advanced Studies, Part A	$205	$265		ONE	REQ	REQ					EL2					REQ
Health Insurance Advanced Studies, Part B	$205	$265			REQ											
Health Insurance Exchanges and the Affordable Care Act (ACA)	$120	$160														
Health Plan Finance and Risk Management (AHM520)	$220	$280						REQ								
Healthcare Management: An Introduction (AHM250)	$220	$280					ONE	REQ							REQ	
ICD-10 and 5010 Mandate—A Technology View	$205	$265	REQ													
Long-Term Care, Part I (Needs and Options)	$205	$265										REQ				
Long-Term Care, Part II (Financing)	$205	$265									EL2	REQ				
Long-Term Care, Part III (The Product)	$205	$265										REQ				
Long-Term Care, Part IV (Administration and Claims)	$205	$265										REQ				
Long-Term Care Professional (LTCP)—Combined Course	$595	$775				EL2					EL2	ONE		EL1		
Medicaid Primer	$120	$160														
Medical Management (AHM540)	$220	$280						REQ								
Medicare + Fraud, Waste, and Abuse training—Available in English and Spanish	$175	$175			EL1											
Medicare Primer	$110	$150			EL1											
Network Management (AHM530)	$220	$280						REQ								
Overview of Payer IT, Part A	$205	$265	REQ													
Overview of Payer IT, Part B	$205	$265	REQ													
Supplemental Health Insurance	$170	$220				REQ										

† Pricing subject to change

ONE Designation is awarded upon completion of single course as shown

REQ Required Course

EL1 Possible of 1 Elective

EL2 Possible of 2 Electives

AVAILABLE DESIGNATIONS

ITP = Information Technology Professional

DHP = Disability Healthcare Professional

PHIAS® = Professional, Health Insurance Advanced Studies

DIF = Disability Income Fellow

FHIAS® = Fellow, Health Insurance Advanced Studies

LTCP = Long-Term Care Professional

HIA® = Health Insurance Associate

HCAFA = Health Care Anti-Fraud Associate

PAHM® = Professional, Academy for Healthcare Management

HCSA = Healthcare Customer Service Associate

FAHM® = Fellow, Academy for Healthcare Management

MHP = Managed Healthcare Professional

DIA = Disability Income Associate

DBA = Dental Benefits Associate

Register for these courses and more at **AHIP.org/InsuranceEducation**. For details about courses approved for Continuing Education (CE) credits, please visit **AHIP.org/CECredits**

Training that Gets Noticed & Grows Careers



The AHIP Advantage

Options
25+ online courses and webinars. 14 professional designations. CE credits. AHIP has more ways to help you learn, achieve, and succeed.

Convenient
You determine when and where you study.
Self-paced courses are designed for busy professionals, with one exam per course and options for accelerated learning.

Relevant
Training that works. Most students find they can instantly apply what they learn to their jobs.

Affordable
Courses are reasonably priced. For even greater ROI, ask about group/bulk discounts.

Expertise
Respected. Impressive. Career-building. AHIP courses are written by the experts in their fields. For education that will help you achieve more, study with the industry's go-to organization.

Customizable
AHIP can create customized coursework that integrates your company's mission and products. For tailored training, email AHIP's insurance education experts at **TrainingSolutions@ahip.org**

Your Company's AHIP Member Benefits Extend to You

Is your company an AHIP health insurance provider member? If yes, then as an employee, you're a member, too. You can enjoy a long list of member benefits that can help you do better at your job and achieve your professional development goals. These benefits include:

- Access to member-only content at **AHIP.org**
- Complimentary member newsletters
- Discounts on AHIP online courses
- Conference discounts

Email **MembershipFrontline@ahip.org** to check on your membership status

AHIP Conferences

Complement your online coursework with AHIP's conferences. Throughout the year, AHIP brings together industry experts, C-level executives, policymakers, academics, thought leaders, and disrupters to discuss challenges and opportunities facing the nation's health care system. Visit **AHIP.org/Conferences** to learn more about upcoming AHIP conferences.

Visit **AHIP.org/Courses**, call **866-234-6909** or email **Support@ahipinsuranceeducation.org**

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